

Articulation Agreement with Community Colleges

B.S. in BUSINESS ADMINISTRATION PROGRAM
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Admission Requirements to the Major
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Fulfill Math Requirement	Grade point average: 2.50
ENG 101: College Writing I	ENG 102: College Writing II
Successful completion of BUS 312, ECO 201 or 202, and CIS 101 with a “C” or higher	

Students shall not be admitted as transfer students, unless they have met all of the requirements above.

Business Core Area (39 hours)

The following tables indicate course equivalencies for Articulation Agreements with the following community colleges (Business Courses only):

- Erie Community College (ECC)
- Genesee Community College (GCC)
- Monroe Community College (MCC)
- Jamestown Community College
- Niagara County Community College (NCCC)

Buffalo State College	ECC
BUS 312: - Financial Accounting	BU 200 – Accounting Principles I
BUS 313:- Managerial Accounting	BU 201 – Accounting Principles II
BUS 320: - Principles of Marketing	BU 500 – Marketing I
BUS 325: - Human Resource Management	BU 410 – Human Resource Management
BUS 334: - Business Law I	BU 600 – Business Law I
BUS 360: - Principles of Management	BU 405 – Principles of Management

Buffalo State College	GCC
BUS 312: - Financial Accounting	ACC 101 – Accounting I
BUS 313:- Managerial Accounting	ACC 102 – Accounting II
BUS 320: - Principles of Marketing	BUS 213 – Principles of Marketing
BUS 325: - Human Resource Management	BUS 207 – Human Resource Management
BUS 334: - Business Law I	BUS 205 – Business Law I
BUS 360: - Principles of Management	BUS 214 –Management Principles

Buffalo State College	JCC
BUS 312: - Financial Accounting	* BUS 151 &BUS 152 – Principles of Accounting I & II
BUS 313:- Managerial Accounting	BUS 259 – Principles of Managerial Accounting
BUS 320: - Principles of Marketing	BUS 255 –Marketing
BUS 325: - Human Resource Management	BUS 263 – Human Resource Management
BUS 334: - Business Law I	BUS 253 – Business Law I
Buffalo State College (cont.)	JCC (cont.)

BUS 360: - Principles of Management	BUS 257 –Principles of Management
Both BUS 151 & BUS 152 must be taken to be considered equivalent to Bus 312 – If you only take Bus 151 it will be accepted as an All College Elective Only.	

Buffalo State College	MCC
BUS 312: - Financial Accounting	ACC 101 – Accounting Principles I
BUS 313:- Managerial Accounting	ACC 102 – Accounting Principles II
BUS 320: - Principles of Marketing	MAR 101 – Principle of Marketing I
BUS 325: - Human Resource Management	BUS 207 – Human Resource Management
BUS 334: - Business Law I	BU 201 – Business Law I
BUS 360: - Principles of Management	BUS 204 –Management Theory and Practice

Buffalo State College	NCCC
BUS 312: - Financial Accounting	ACC 116 – Financial Accounting
BUS 313:- Managerial Accounting	ACC 117– Managerial Accounting
BUS 320: - Principles of Marketing	BUS 113 – Fundamentals of Marketing
BUS 325: - Human Resource Management	BUS 102– Human Resource Management
BUS 334: - Business Law I	BUS 117 – Business Law I
BUS 360: - Principles of Management	BUS 138 –Management Seminar

Business Core requirements outside the department

The department will still consider as equivalent, the same courses previously accepted from the community colleges in macroeconomics (ECO 201), microeconomics, (ECO 202), corporate finance (ECO/FIN 314), computer fundamentals (CIS 101), and statistics (ECO 305 or MAT 311) based on the recommendations of our departments here at Buffalo State College. Call the individual department to see which courses from your school are equivalent to these courses.

Concentrations (15 hours)

All courses in the concentration must be completed at Buffalo State College. Transfer students will be required to see the department chair to indicate which concentration they will choose.

Concentrations (15 hours must be completed in one of the following concentrations)

Marketing

BUS 321: Marketing on the Internet
 BUS 323: Sales Methods and Techniques
 BUS 327: Advertising Concepts and Practices
 BUS 328: Advertising Campaign Management
 BUS 329: Sales Management
 BUS 347: Retail Management
 BUS 348: Electronic Commerce
 BUS 403: Consumer Behavior
 BUS 404: Marketing Research
 BUS 420: International Marketing

Management

BUS 300: International Business
 BUS 324: Business Communication
 BUS 329: Sales Management
 BUS 335 Business Law II
 BUS 347 Retail Management
 BUS 348: Electronic Commerce
 BUS 350: Current Practices in Bus. Technology
 BUS 365: Entrepreneurship
 BUS 367: Strategic Mgmt. of Innovation & Techn.
 BUS 368: Sports Mgmt. & Marketing
 BUS 424: International Business Communication
 BUS 473: International Management

International Business

BUS 300: International Business

BUS 363: Business in the West. Hemisphere

BUS 420: International Marketing

International Business Concentration**(Continued):**

BUS 424: International Bus. Communication

BUS 473: International Management

BUS 417: International Accounting

ECO/FIN 400: International Finance

ECO 401: International Economics

Foreign language competency recommended

Business Electives (6 hours)

Transfer students will **NOT** be allowed to place business electives in this area even if the courses are equivalent to upper division courses at Buffalo State College.

Department Residency Requirement

Transfer students will be required to meet a minimum of 21 credit hours of coursework in courses designated by BUS 300 or BUS 400 level in order to graduate with a degree in Business Administration.