

4202 Porter Hall
Buffalo, NY 14222
January 14, 2007

Ms. Heather Derva
Recruiting Supervisor
Enterprise Rent-A-Car
3605 Brewerton Road
North Syracuse, NY 13212

Dear Ms. Derva:

Ms. Lynne Scalia, Associate Professor of Business at Buffalo State College, suggested that I contact you regarding an internship opening within the Management Trainee Program. Enterprise's dedication to entrepreneurial activity provides an excellent opportunity to put my creative ideas and entrepreneurial spirit into business practice. I will be returning to the Syracuse area for the summer and would like to be considered for the internship at one of your area branches.

As a senior year student with a major in Business Administration and a minor in Psychology, I have taken a number of courses in marketing, management, and consumer behavior that have prepared me to work in customer service and sales environments. Additionally, I have experience working as a customer service representative at HSBC, developing relationships with customers ensuring the HSBC experience is personalized and positive. Similar to Enterprise's service philosophy, continued success engaging the customer with an enthusiastic, guest oriented attitude allowed me to everyday "go the extra mile" and ensure 100% customer satisfaction. I would be honored to participate in Enterprise's nationally recognized management training program, known to emphasize these areas.

I am excited about the opportunity to work as an intern in the Management Trainee Program. I look forward to hearing from you. If I do not hear from you by February 1st, 2007 I will follow up with you to inquire about an interview. Thank you for your time and consideration.

Sincerely,

Raul Rodriguez

Raul Rodriguez